

We are [movers] today and [shapers] of tomorrow. <br/><br/>As [movers], we are strategic and compelling thought leaders in one of Europe's leading management and technology consultancies. We support our clients, drive ideas and inspire to be excellent. As [shapers], we shape adequate solutions and design processes. We utilize innovative technologies to open new paths. Consequently, each of us are always both: [mover & shaper]. Together, we are over 2.400 [movers & shapers] in Germany and Austria, and we are all united by the goal of using digital technologies to successfully shape the future for our customers. <br/><br/>At Sopra Steria, we are also convinced that your individuality is the key to a sustainable business success. Life and working time models are changing fast, and we are aware of this and provide flexible work models. Discuss your wishes with us together. <br/><br/>Are you also a [mover & shaper]? If so, we are looking for you with a permanent employer contract:

**Professional, Absolventen**

## **(Junior) CRM Consultant (m/f/d)**

### **What you can expect as a [mover & shaper]**

- You will mediate between sales, service, and marketing units with our clients to guarantee an optimal business-IT alignment in the Salesforce or Microsoft environment
- You will develop sales, service, and marketing solutions in various technology platforms, e.g., Salesforce, Microsoft
- You will consult our clients end-to-end in their CRM journey with solution conception to implementation and subsequent support
- You will actively work on business development topics in our CRM business unit
- You will be part of a dynamic team that thinks disruptively and always welcomes new challenges

### **What makes you a [mover & shaper]**

- You have a degree in (business) computer science, mathematics, economics or a comparable qualification
- You are convinced that technology is a key factor for complex business challenges
- Ideally, you already have experience in the implementation of IT projects or in working with Salesforce and/or Microsoft
- You have great people skills, and are empathic, communicative, and always interested in discovering innovative technologies and trends
- You are ready to prove your expertise as a CRM consultant across all industries with our customers
- Good German and English skills round off your profile
- Consulting means flexibility: Your project assignment depends on our customers and your project situation and includes both hybrid work as well as on-site assignments

### **What we offer [movers & shapers]**

- Training: extensive technical and methodological training, including certifications
- Mentor program: intensive support and qualified feedback during the introductory phase
- Work-life balance: working time account, hybrid working in an open team and work culture, family service, and sabbaticals
- Flexible vacation arrangements: 30 days of vacation with option to individually increase or decrease annual vacation by up to 5 days
- Company car and company bicycle via salary conversion
- Feelgood atmosphere: company-wide (virtual) team events, and office get-togethers across our locations
- Our contribution to Sustainability: net-zero emissions by 2028 and many other corporate responsibility projects in the areas of education, employment and digital inclusion
- Our mindset: team spirit, open doors, «Duz-Kultur», living diversity
- Apply now: quickly and conveniently without a cover letter!

Ansprechpartner\*in

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